Professional Experience

03/2015- Present **Freelance Regulatory Consultant** in PSST, Munich.

Main activities:

- To determine documents required for submission.
- To provide timelines and regulatory intelligence for India.
- Validation and classification of documents.
- To coordinate translations of protocol/IB/protocol synopsis and other documents and coordinate the internal review of such documents.

01/2013 – 06/2013 **Product Development Executive** in Bhargava Phytolab Pvt. Ltd., Noida (Delhi)

Main activities:

- Responsible for handling Natural health care, Homeopathy, Phyto products for Canada, South Africa, Latin America, Laos, Cambodia and CIS countries.
- Responsible for brand promotion & positioning, customer segmentation, competitor's activity analysis.
- Compiling dossiers as per the guidelines of respective countries.
- Responsible for resolving the query as received from MOH during dossier evaluation.
- Responsible for reviewing the compiled documents as per the CTD module followed in various regulatory countries.
- Training and development to provide scientific training to the overseas field staff, mainly product (New /Existing) training.

03/2011 – 12/2012 **Product Executive** in BestoChem Formulations (I) Ltd at Sahibabad, Delhi.

Main activities:

- Responsible for handling Anti-inflammatory, Paediatric, Analgesic and Antispasmodic products.
- Responsible for yearly brand plan- strategy formulation, budget planning & allocation, brand promotion &

positioning, brand targeting, customer analysis, competitor's activity analysis, promotional inputs preparation, KOL's management, Sales forecasting.

- Creating new marketing activities and strategies to improve brand potential.

06/2010 – 09/2010 **Medical Sales Representative** in Merck Serono., India

Main activities:

- Identify and tap new markets for promotion of specific products. Building relationship with customers.
- Responsible for achieving & exceeding budgeted sales, increasing prescriptions base.

Educational background

07/2013 – 04/2015 **Master of Science (MSc) in Pharmaceutical Medicine from University of Duisburg-Essen, Germany.**

Course Focus:

- Major aspects of drug research and development, with emphasis on Clinical development, Quality Management, Pharmacovigilance, Clinical study & Data Management Regulatory Affairs and Project Management.
- Stimulate an insight into the pitfalls and possibilities of research and development with a new chemical entity.
- Marketing & Sales and Regulatory aspects of European pharmaceutical industry also with special focus on German health system including all the Regulations and Directives.

Final Grade: Very Good

07/2006 – 07/2010 **Bachelor of Pharmacy (B.Pharm) from Uttar Pradesh technical university, India.**

Final Grade: Good

Academic activities

06/2009 – 07/2009 **Industrial practical training**, Trainee in Production department, UNICHEM Laboratories Ltd., Ghaziabad, India.

03/2014 – 08/2014	Deutschkurs (Level A1, A2, B1) at Language Assistance and National Education School, Duisburg, Germany.

Publication

Master Thesis:

Mansi Vats, Dr. A.F Wenzel, 2015: "Difference between GCP regulations according to EU legislation and India with special focus on CRO's." TOPRA Regulatory Rapporteur (In preparation).

Knowledge and skills

Languages:	English – Full professional proficiency Deutsch – Advanced Level Hindi – Native
Computer Skills:	Very good knowledge of the basics of information technology. **Microsoft office** – Very good knowledge

Date: 20th August 2015 **MANSI VATS**